

# Business Management for Building Professionals

December 13, 2017 | 8:30a



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Learn the management skills that give industry leaders the edge. This course will give you a solid foundation for managing small- to medium- size building/remodeling and service companies. This course explains critical elements from planning to evaluating progress and presents practical tips and tools for managing a business successfully. You'll get a solid grasp of business best practices and practical tools of value whether you are a new or experienced business owner.

As a graduate of this course, you will be able to:

- Identify common business challenges and ways to overcome them.
- Describe the three basic functional areas of a business.
- Describe how to plan effectively for achieving business success.
- Describe the organization and processes that a company needs to have in place to run efficiently.
- Identify methods for recruiting, interviewing, training and retaining quality personnel.
- Identify performance tools to help you achieve success.
- Identify methods for evaluating your progress.

Continuing Education Hours: 6.0

Designations: CAPS, CGA, CGB, CGP, CGR, Master CGP and SC Master Builder

Continuing Education Credits (6hrs): CAPS, CGA, CGB, CGP, CGR, CMP, CSP, GMB, GMR, Master CGP, Master CSP, MIRM, and SC Master Builder

**Instructor:** Steve Monroe

**When:** December 13, 2017, 8:30a to 5:00p

**Where:** Clark's Building Solutions  
405 Western Ln., Irmo SC 29063

## Registration Information

Name: \_\_\_\_\_

Company: \_\_\_\_\_

Phone: \_\_\_\_\_

E-mail: \_\_\_\_\_

NAHB Member (\$195)

Non-member (\$245)

Cancellations received more than two weeks prior to course date will receive a complete refund. Cancellations received within two weeks prior to the course date will receive a half-refund. No-shows receive no refund. This course may be cancelled at any time by the BIA of Central SC. Full refunds will be granted if the course is cancelled.

## Payment:

Check made to BIA of Central SC

Credit Card (Add 3% to course fee)  
Visa, MC, AMEX, Discover accepted  
CC Payment form will be sent to you.

**Contact Bin Wilcenski at the BIA of Central SC with any questions.**

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