

WHY HIRE A PROFESSIONAL FOR YOUR HOME REMODEL

When planning your home remodel, choose to hire a professional for getting the job done right. Home owners can save time, aggravation, and money by hiring a professional remodeler.

“Professional remodelers help home owners rejuvenate their residences for beauty and comfort,” said Scott Heron, Chairman of the HBA of Greater Columbia Remodelers (HBA). “They save home owners time and money because these remodelers have years of training and home remodeling experience.”

Consider some of the qualities that make professional remodelers the best choice for your home remodel:

1. Technical training and experience in home remodeling.

These remodelers have years of technical training and experience that cannot be equaled by do-it-yourself books or television programs. They understand a home’s structure, electrical wiring, plumbing and other details that must be considered before attempting a home remodel. Inexperience and ignorance can create costly mistakes, but professional remodelers can prevent disasters and solve unexpected problems.

2. Ability to creatively address budget and space constraints.

Most remodelers relish the chance to employ new design solutions to reorganize and maximize space in a home. This ability to work with a home owner on their remodeling dreams within a budget is a specialty of many remodelers. They can help propose alternatives that keep the budget in check, such as providing a variety of product choices or redesigning interior space to minimize the need for building home additions.

3. Information on tax credits and other ways to save money.

Remodelers can help you cash in on energy efficiency tax credits for saving on remodeling expenses. These credits offer money back on installing energy efficiency improvements such as new windows, doors, insulation, roofing, and more (see www.nahb.org/efficiencytaxcredit for more information). Remodelers may also know of additional local or state credits, rebates, and other methods of saving money on your home remodel.

4. Commitment to excellent customer service.

A professional remodeler has solid business skills and understands that remodeling is about providing excellent customer service. These remodelers will take meetings and return phone calls to address customer concerns proactively. They prioritize customer satisfaction and take pride in their remodeling work.

5. Professional references and work samples.

Professional remodelers are more likely to belong to trade associations (such as the National Association of Home Builders) where they benefit from education programs, acquiring knowledge and skills to better run a business and improve their home remodeling services. A remodeler in good standing can also provide references from past clients. They also can show examples of previous remodeling projects to give you a feel of the quality and style of their work.

Make the smartest investment in your home by hiring a professional remodeler. They’ll help you stay on budget, solve remodeling challenges, and provide a higher-quality service.

For more tips on planning a home remodel or hiring a professional remodeler, visit www.columbiaremodelers.com or contact the Columbia Remodelers council at (803) 256-6238.